

A background image showing a group of business professionals in a modern office hallway with large glass windows and a high ceiling. The image is slightly blurred, suggesting movement.

Symfonie Lending Fund, LP

Steady Income, Diversified Portfolio

October, 2018

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- Three year or Five year maturity classes
- Choice of currency – CZK/EUR/GBP/USD
- Distribution or reinvestment of income and principal
- Professionally managed, internationally diversified investment portfolio
- Invested with P2P platforms with proven success
- Management fees 3 year 1.0% / 5 year 1.25%
- Fund vehicle is US Limited Partnership

- P2P loans and bonds offer steady returns and attractive yields
- Principal re-payments of consumer and business loans monthly mean overall lower credit risk and more opportunities to re-invest cash flows
- Diversification across borrowers, countries, sectors, yields and maturities
- Research and risk management driven investment process
- Investors may select quarterly/annual principal/interest distributions
- Tax optimal zero coupon structure available
- Regular portfolio updates

Ideal Investor Profile

- Investors seeking relatively stable returns over time but who may not have sufficient credit expertise
- Investors who understand the Peer to Peer lending and are looking for more diversification than they can achieve on their own
- High Net Worth Investors and Family Offices seeking a relatively high yield for savings and who are able to accept moderate level of risk
- The product is ideal for investors who are willing to match the term of their investment to the underlying maturity of the portfolio



Key Risks for Investors

- **Defaults** – higher defaults can reduce principal value of loans in which the portfolio invests.
- **Liquidity** – no secondary market for the loans in which the Fund invests, no secondary market for the Fund itself.



Risk warning – P2P loans are not guaranteed. Investors may lose interest and principal in case there is a high default rate among the loans in which the portfolio invests.

Investment Process – Research Driven

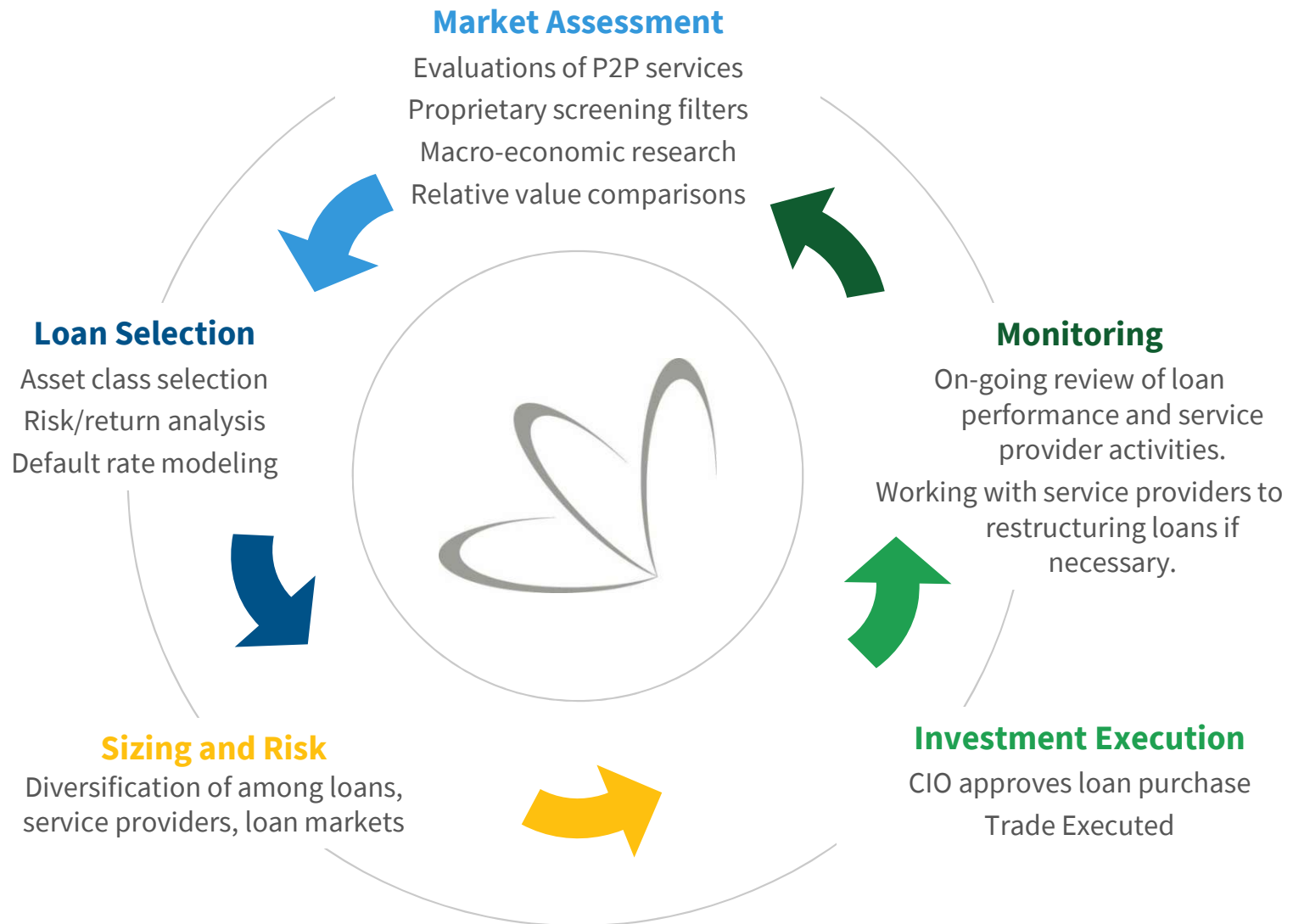


Illustration – Credit Rating vs. Interest Rate

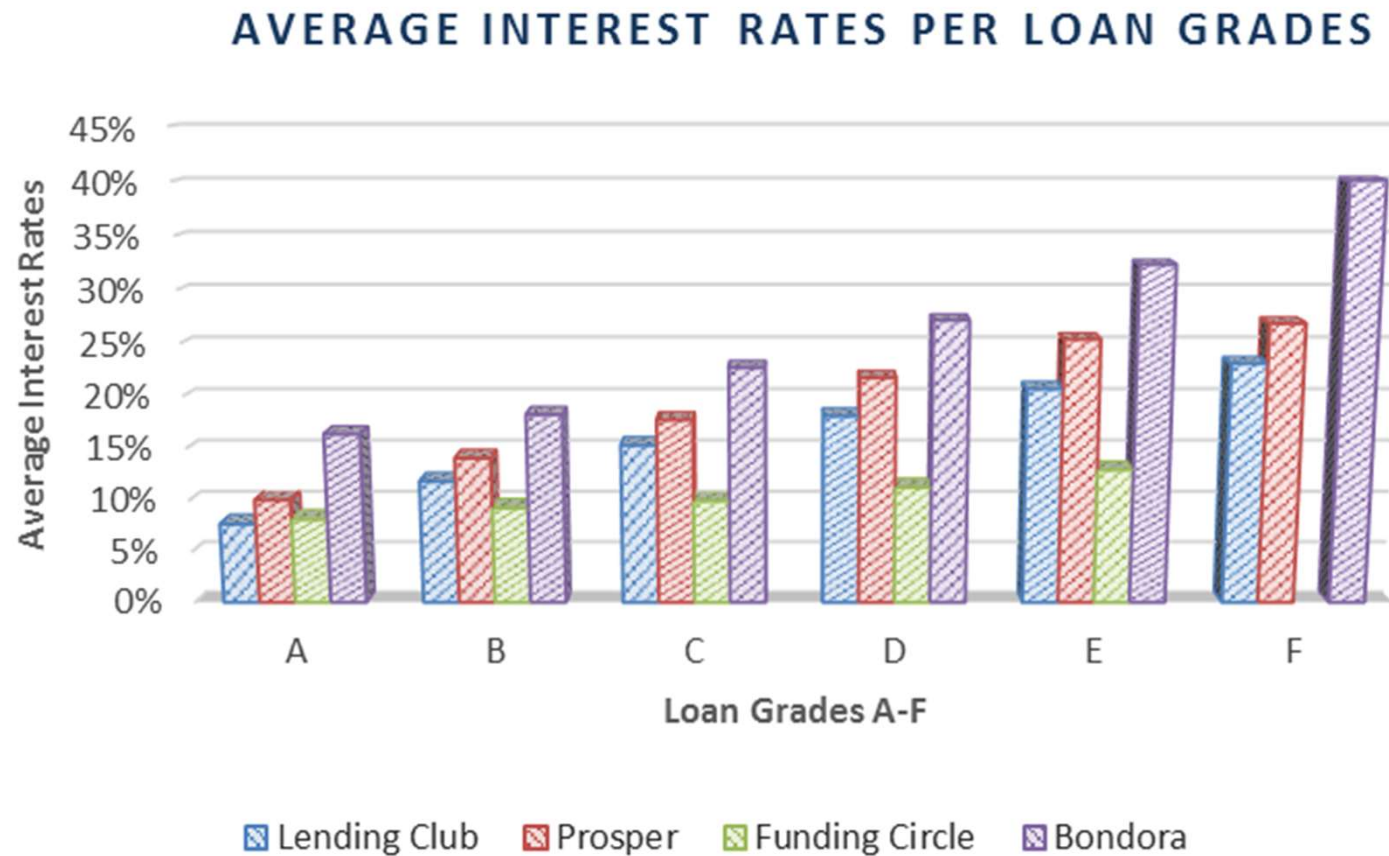


Illustration – Stated Net Investor Returns

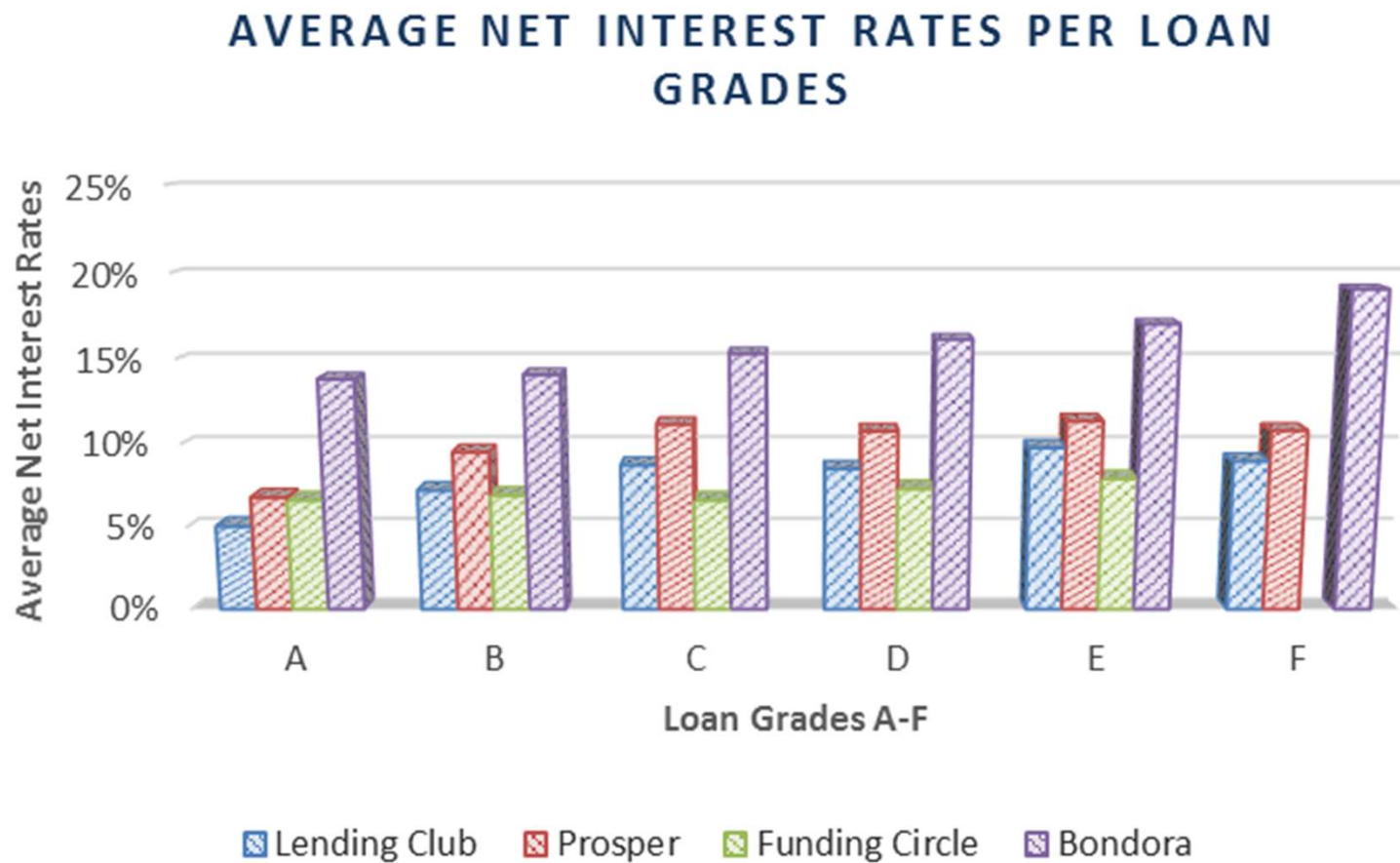
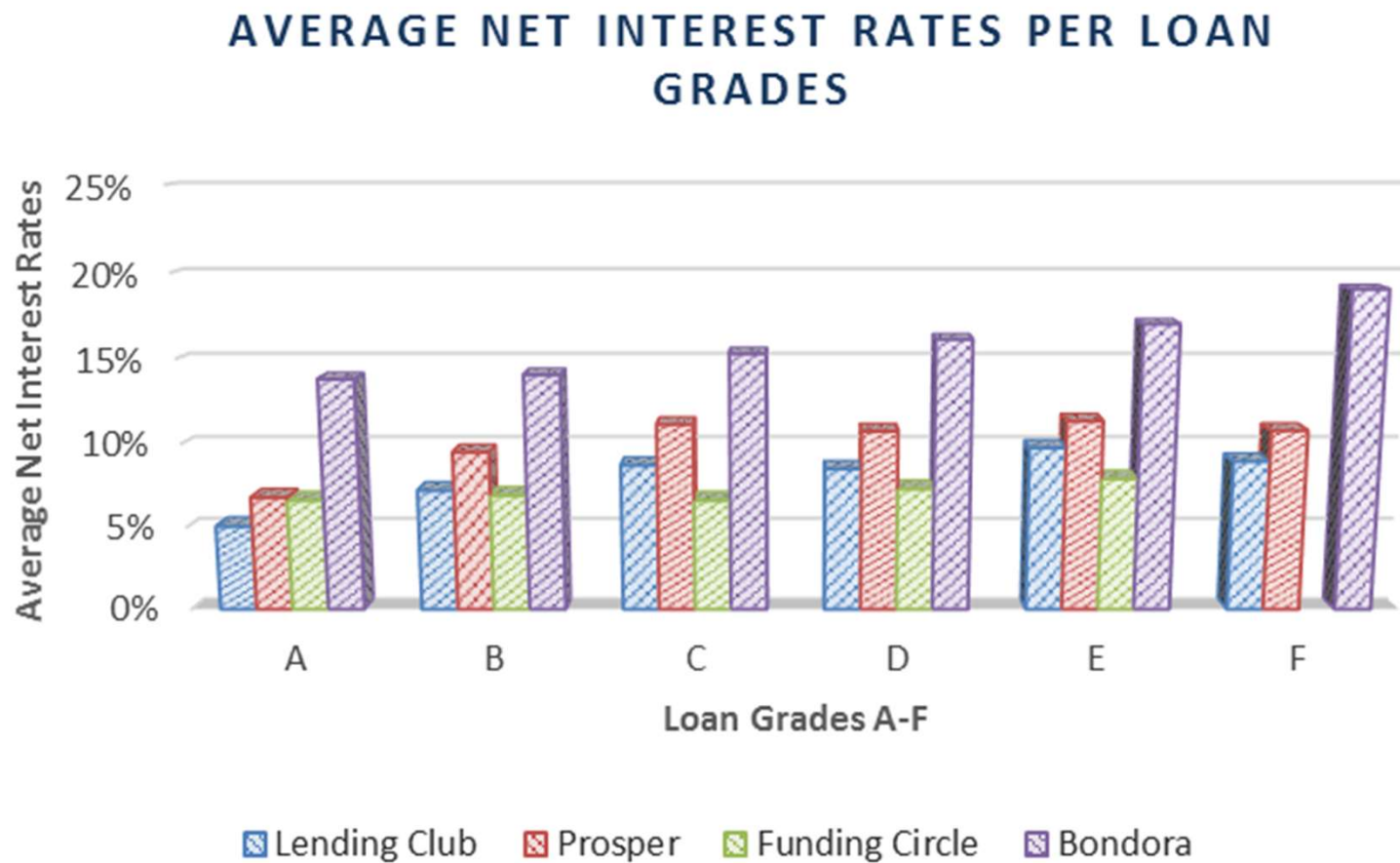


Illustration – Stated Net Investor Returns



A background image of a modern office hallway with large glass windows and doors. Several business professionals in suits are walking through the hallway, some in sharp focus and others blurred to convey motion.

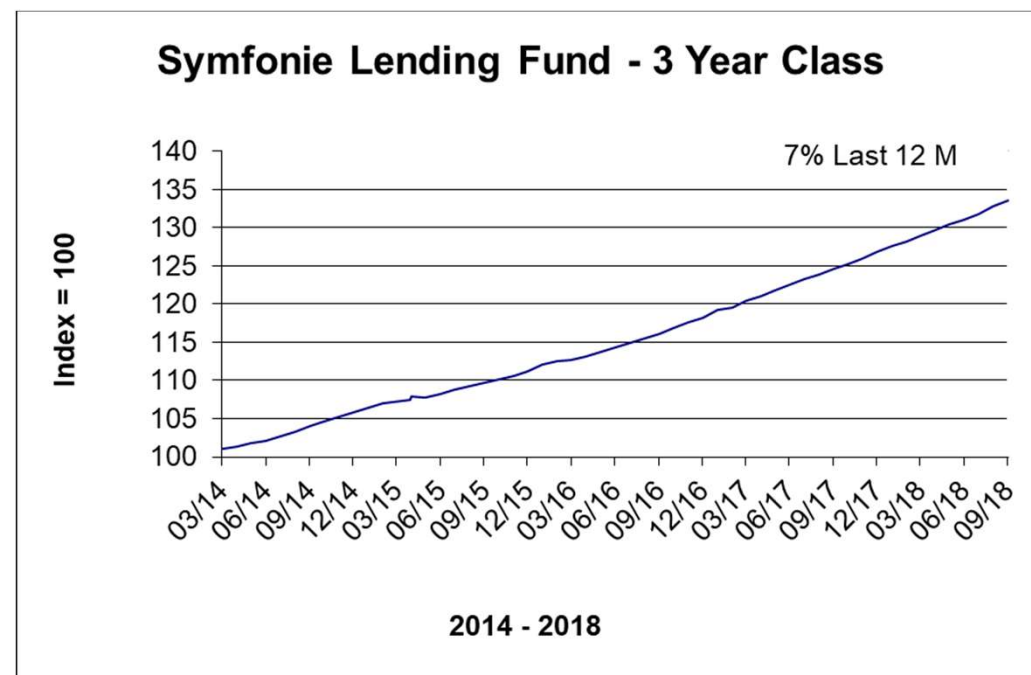
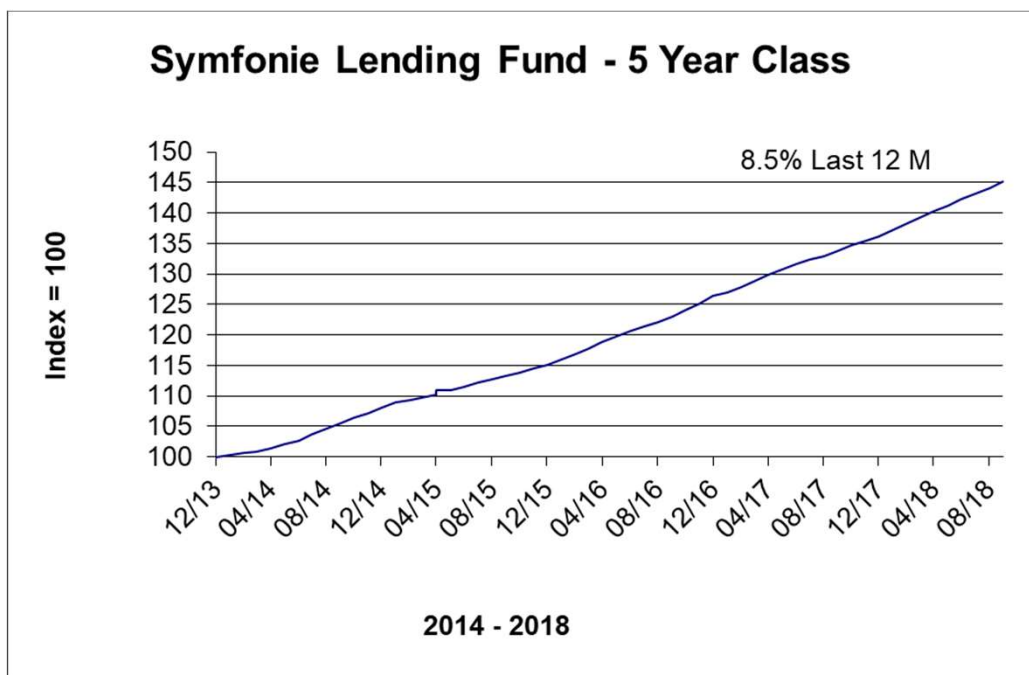
Symfonie Track Record

October 2018

Symfonie Lending Fund – Steady Returns

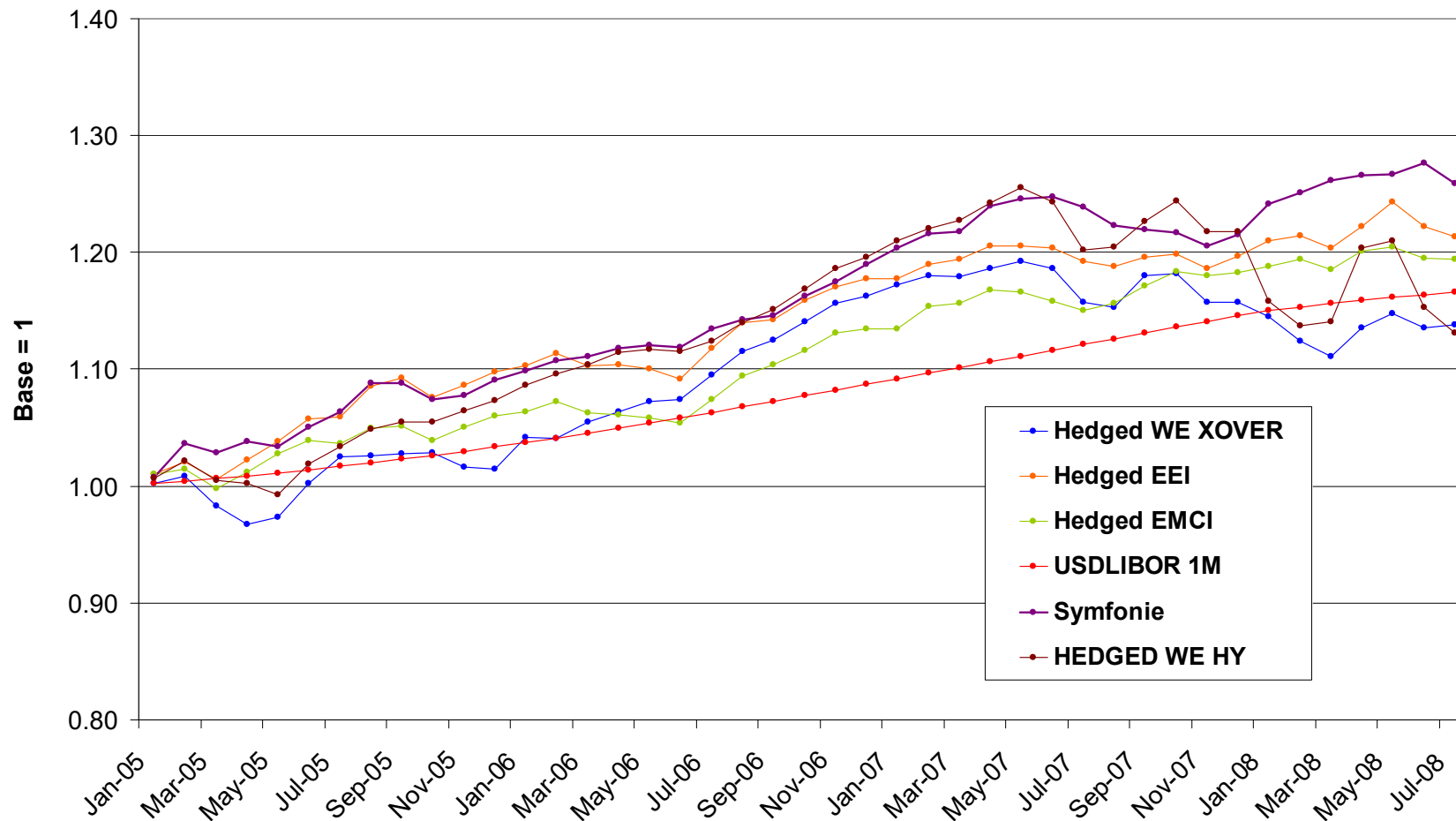


- 5 year P2P loan portfolio returns approximately 8.5% annually
- 3 year P2P loan portfolio returns approximately 6.5% annually



Source: Symfonie. Charts above reflect the performance of the 2019 (5 year) and 2017 (3 year) class of Symfonie Lending Fund, LP, net of management and administrative fees. Management fees are 1.25 % and 1% respectively. Administrative fees are capped at 0.75 %.

Symfonie EM Credit – Consistent Outperformance

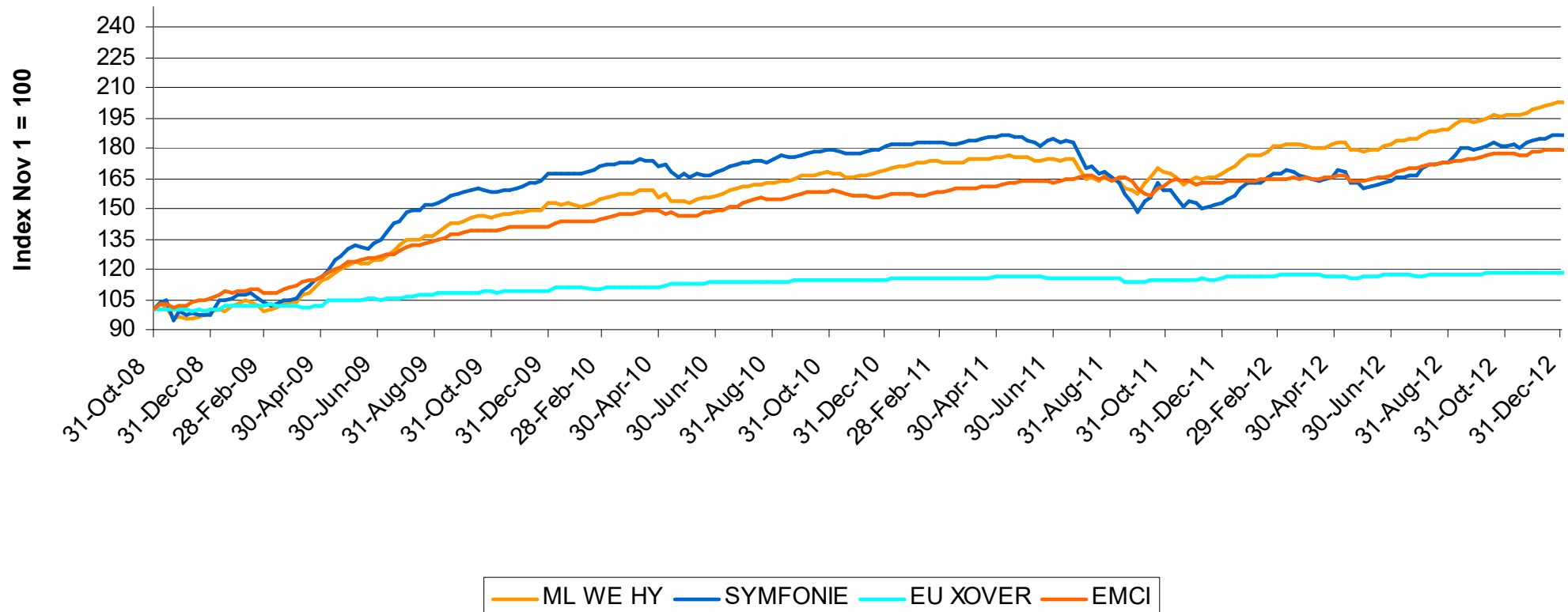


Source: Symfonie. Chart above reflects the performance of the credit strategy implemented within the MT Thaler New Europe Fund during the time Symfonie principal Michael Sonenshine was responsible for the Fund's investments in credit instruments.

Symfonie Global High Yield – Successful Track Record



Symfonie Global HY



Source: Symfonie. Chart above reflects the performance of the Ceska Sportelna High Yield Fund during the time Symfonie principal Michael Sonenshine was responsible as investment advisor to the Fund.

P2P marketplace providers offer a diverse array of borrower risk classes also offer comprehensive data on borrowers, made available in downloadable data format.

Data include:

- Income
- Job title
- Place of employment
- If a business loan, name of business, type of business, registration number, names of Directors
- If a business loan, financial history
- City/Region of residence
- Total consumer / business debt outstanding
- Total consumer line usage
- Delinquency history
- Debt/Income ratio
- Rent/Mortgage payment
- Stated purpose of loan
- Size, tenor of loan
- Number of lenders funding the loan
- Independent credit score
- P2P marketplace provider credit score

Symfonie P2P Key Investment Considerations



Step 1 – Provider selection

- Ownership and management of the provider
- Credit scoring process
- Range and quality of borrower data gathered and presented
- Data presentation transparency
- Provider practices, policies and procedures
- Gross and net returns on loans originated
- Loan recovery policy and process
- Operating history to date

Step 2 – Loan selection

- Verified income and employment
- Borrower debt/income ratios
- Borrower debt outstanding
- History of responsible debt management
- External credit scores

The goal is to choose good providers, understand how they classify borrowers and then to filter the borrower pools to find loans that offer the best reward/risk characteristics.



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Symfonie P2P Investment Team

October 2018



Michael Sonenshine CFA – Investment Principal

Mr Sonenshine has more than 20 years of experience in banking and investment management, specialising in credit investments. His investment process is research driven with an emphasis on fundamental analysis. He founded Symfonie Capital LLC in 2012.

2003–2012 MT Thaler, Prague/London: CEO/Partner, Head of Research. Investment funds focused on central and eastern Europe and pan-European credit markets

2000–2003 CSFB, London: European High Yield Debt Research

1998–2000 ING Bank, London: European High Yield Debt Research

1995–1998 ING Investment Management, Prague: CEO, Czech Republic

1994–1995 ING Bank, London: Analyst

1993–1994 Driehaus Capital, Prague: Analyst

1992–1993 Evrobank, Prague: Advisor

MBA William Simon School, University of Rochester

B.A., Tufts University

The Symfonie Advisory Board is a group of highly experienced financial professionals. Symfonie has regular meetings with the Advisory Board to discuss the Fund's investments, strategy, research on P2P providers. Advisory Board members are independent of Symfonie and do not have legal or regulatory authority or status within Symfonie.

Willem Naves / The Netherlands

- More than 25 years of experience in investment and corporate banking
- Twenty years experience in credit trading management positions in the ING Group – Amsterdam, London, Sao Paolo
- Global co-Head of Fixed Income trading at ING
- Head of EMEA Equity and Fixed Income sales and trading product
- Banking advisory projects focusing on credit and risk management in Macedonia, Poland, El Salvador and Indonesia
- Erasmus University degree in Law

Pavel Kohout / Czech Republic

- Fifteen years experience in economic analysis and investment management
- Director of Strategy at Partners, a leading Czech financial advisory firm
- Author of several books on economics
- Member of Czech National Economics Advisory Board
- Member, Expert Panel of Advisors to Czech Ministry of Finance

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